



**Cloud
Services**
by **Xeretec**



Cloud Services by Xeretec

Maximise your Cloud journey



Your transformational journey to the Cloud and beyond

Every business is on a different stage of their journey to the cloud. Your organisation may be at the very start, weighing up the associated business and technical benefits. Or perhaps you have already made the move to the Cloud and simply want to ensure you are maximising the benefits through employee adoption and business continuity. Whatever stage you are at, the software you use, how it's used, and how it's protected is critical to your business success – and we are here to help you every step of the way. We can support you through the entire journey from the initial business case, through to design of the technical architecture, migration, user adoption, support, enhancement, compliance, continuity and much more.



Why should you be considering Cloud services?

Cloud offers many benefits and provides the foundations to build a transformational journey in your organisation. Cloud enhances collaboration within the Microsoft environment and with our complementary products, services and solutions you can maximise the value and return from your cloud investments.

Here are the many benefits:



Stay up to date and secure

By utilising a cloud based model you are guaranteed to have the latest versions of software, with the best functionality and the latest security protection as this is managed by the vendor. Many IT Managers worry about security when data is not held within their four walls, however it is likely that the Cloud has a much higher level of security than the enterprise itself would provide.



Futureproof your IT infrastructure

The IT infrastructure you have now may not suit your business in the long term. Cloud services are designed to shape the way you do business. It gives you the flexibility to add, remove or change your services, with a pay for what you need, per month model so you don't have to worry about what is around the corner.



Maximise your budget and save costs

You pay for what you need without needing to purchase hardware or host your new applications. This enables you to scale up and down on the licenses you use flexing with the needs of your business. Monthly pro-rata billing saves costs freeing up your capex budget and improving cashflow.



Free up your valuable IT resource

Your IT teams are one of your most valuable assets. Utilising the Cloud allows IT to focus on the projects that matter, taking away the day-to-day burden of on-premises hardware infrastructure.



Work from anywhere

All you need is an internet connection! Cloud based applications means the software is hosted centrally by your provider, so it can be accessed from anywhere and from any device.



Your workforce is changing

By 2020, 35% of workforce participants will be Millennials (born between 1980 and 1995) estimates a 2016 Manpower Group report.* This new workforce are the "as a service" generation who trust and use these services daily in their consumer lives and they have the same expectation when they come to work.

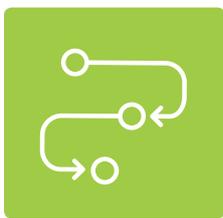


Why Cloud Services by Xeretec

At Xeretec we pride ourselves on our tailored approach for every customer. We like to start by taking the time to understand your true business requirements.

Every business is different, whatever it's industry or size. But there are some themes common to all businesses. Who doesn't want to improve efficiencies, for instance, or to reduce costs and boost their bottom line? Xeretec adopts a tailored approach, beginning with an in-depth assessment of how existing investments are being used. Our in-house experts will then advise on the software and Cloud services you could adopt to drive improvements that will sharpen your competitive edge. You'll also get all the ongoing help and support you need.

The Xeretec approach combines process, technology, service and people to help you get the most from your Cloud journey.



Process



Technology



Service



People

PROCESS



Our aim is to help customers get the most benefit from their Cloud journey by first identifying what cloud solution they need and then help them get there.

We offer:

- Migration services
- Full licence assessment
- O365 MOT assessment
- O365 fine tuning
- End user experience assessment
- Security MOT assessment



TECHNOLOGY



Our growing Cloud portfolio includes a number of trusted partners. There are solutions to help businesses achieve their short and long term objectives, the challenge is the time it takes to find them! We do this for you.

We offer:

- Microsoft Cloud Service Provider (CSP)
- Azure
- Disaster Recovery
- O365 Back Up
- SD-WAN
- Network Security
- Network Monitoring
- Mobile Security
- Cyber Consulting Services
- End-Point Security
- Print Management Systems
- Unified Communication (VOIP)
- O365 Training
- Phishing Awareness Training
- End User Experience Monitoring



SERVICE



All our cloud solutions are supported centrally by our UK based helpdesk, to ensure your business is up and running as it should be. Our dedicated support team make sure you are making the most out of your investment.

We offer:

- UK Based Helpdesk
- Monthly pro-rata billing, pay for what you use
- Cloud "Marketplace" (app store) self-serve portal for instant license provisioning
- One itemised monthly bill
- Regular Service Reviews

PEOPLE



We have a team of experts to guide you on your Cloud journey.

We offer:

- Cloud specialists
- Field Account Managers
- Training experts
- Migration specialists
- Workflow & SharePoint specialists





Xeretec

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The Xeretec Group is the UK's leading independent integrator of digital print hardware, software, solutions, and services. Xeretec is now bringing its expertise and experience in service delivery and bespoke solutions to Cloud Services.

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* "Millennial Careers: 2020 Vision Facts, Figures and Practical Advice from Workforce Experts," *Manpower Group*, 2016. https://www.manpowergroup.com/wps/wcm/connect/660ebf65-144c-489e-975c-9f838294c237/MillennialsPaper1_2020Vision_lo.pdf?MOD=AJPERES

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