MT	A4 1-10 USERS	A4 5-15 USERS	A4 10-20 USERS	A3 1-10 USERS	A3 5-15 USERS	A3 10-25+ USERS	GRAPHICS & PRINT ROOM
erox			Ver	saLink®		AltaLink®	PrimeLink®
MONO	MFP B400 B405 45 ppm 45 ppm	MFP B600 B605 55 ppm 55 ppm	MFP B610 B615 63 ppm 63 ppm	MFP B7125 25 ppm	MFP MFP B7130 B7135 30 ppm 35 ppm	MFP B8145/55/70 45/55/70 ppm	MFP A3 SE B9100/110/125/136
COLOUR	MFP C400 C405 35 ppm 35 ppm	MFP C500 C505 43 ppm 43 ppm	MFP C600 C605 55 ppm 55 ppm	MFP C7000 C7120 35 ppm 20 ppm	MFP MFP C7125 C7130 25 ppm 30 ppm	C8000/9000 C8130/45/55/70 30/45/55/70 ppm	100/110/125/136 ppm MFP A3 C9065/70 65/70 ppm
PERFECT FOR	Small to medium work- teams, branch offices or convenience A4	Medium Sized Work- teams, busier branches, needing higher quality	Medium to Large Sized depts, branches, needing fastest A4 speeds	Small to medium work- teams or branch offices needing A3 output	Medium Sized Work-teams, busier branches, A3	Organisations wanting to standardise on capabilities, image quality, feature sets and high availability	Marketing Depts, higher volume requirements and in house volume print room requirements
DESC	Entry-level ConnectKey enabled A4 devices designed for business use	Mainstream, higher resolution A4 devices with more substantial paper tray capacity options	Fastest A4 devices with substantial paper tray capacity and stapling options	Entry-level ConnectKey enabled A3 devices designed for business use	Slightly higher speed entry level A3 devices designed for business use for medium sized work-teams	The most popular and mainstream set of solutions for reliable Managed Print Service operations, with the widest choice of print speeds, options, security and higher monthly print volume ranges with postscript as standard.	Highly versatile mono light production high speed engines, coupled with CMKY+ colour printing for the perfect blend of budget and capability for centralised print rooms
UPGRADES	Additional paper tray Software Apps	Choice of additional paper trays Software apps	Choice of additional paper trays Software apps	Choice of additional paper trays External and internal finishing options Software apps	Faster printing / copying speeds Choice of additional paper trays External and internal finishing options Software apps	Faster printing / copying & scanning speeds Optional graphics controllers Choice of additional paper trays External and internal finishing options Software apps	Faster printing / copying speeds Optional graphics controllers Beyond CMYK+ options Choice of additional paper trays External finishing options Extensive in line production options
KEY OPTIONS	B Series AMPV 12K ✓	B Series AMPV 25K ✓ C Series 43 PPM ✓ C Series AMPV 15K ✓	B Series AMPV 25K ✓ C Series 55 PPM ✓ C Series AMPV 15K ✓	B Series AMPV 17K C Series 20 PPM C Series AMPV 7K ✓	B Series 30 / 35 PPM B Series AMPV 17K C Series 20, 25,35 PPM C Series AMPV 7K 5-15 users ✓ ConnectKey Enabled	B Series: 45/55/70 PPM B Series: AMPV 100K C Series: 30/45/55/70 C Series AMPV 40K 10-25+ users ConnectKey Enabled	B Series: Prime: 100/110/125/136 PPM ✓ B Series: Prime AMPV 700K C Series: Prime 60/70 PPM C Series Prime 60K 10-25+ users ✓