

A man with a beard is looking down at a laptop in a server room. The background is filled with server racks and blue lighting. A red diamond shape is in the top left corner.

xeretec IT Works

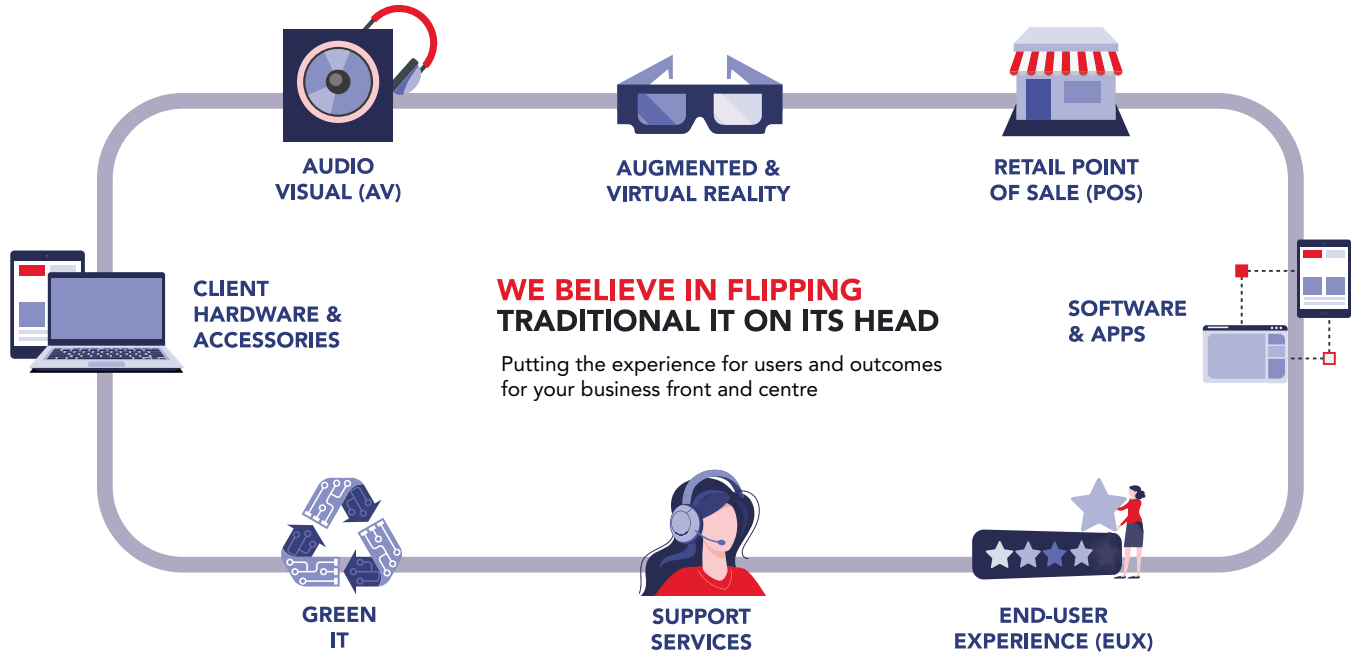
XERETEC
DIGITAL WORKSPACE

Delivering a better technology experience

XERETEC DIGITAL WORKSPACE PERFECTLY PERFORMING WORKSPACES

Xeretec aims to deliver and support a more rewarding, simpler and finely tuned Digital Workspace ecosystem. We focus on helping your organisation achieve positive outcomes, with the right technology and services working in harmony with your goals.

Digital Workspace is a technology framework that delivers & manages the day-to-day IT platform for users to excel securely, anytime, anywhere. Optimise your business performance & simplify support with your choice of lifecycle services.



POSITIVE OUTCOMES FOR YOU

Our Digital Workspace team helps customers explore and meet the changing needs of the entire lifecycle journey of computing technology. Mapping the right solution for individual usage demands is just the start. We like to look at key areas where deliverable gains can be achieved for you in key areas based on the top-level average benefits

<p>Cost 25%</p> <p>Cut costs by a quarter. All whilst reducing capital expenditure and improving cashflow by spreading payments</p>	<p>Risk 71%</p> <p>Of security breaches originate from an endpoint device. Improve access and standards control and reduce the risk of data loss</p>	<p>Experience 51%</p> <p>Increase in user satisfaction. Proactively identify user challenges impacting experience with Digital Experience Management (DEX)</p>	<p>Productivity 60%</p> <p>Greater efficiency. Optimise performance across varied hardware, network and application conditions</p>	<p>Environmental 2nd Life</p> <p>Provide unwanted equipment with a 2nd, 3rd or even 4th life Reduce waste to landfill and improve carbon footprint</p>
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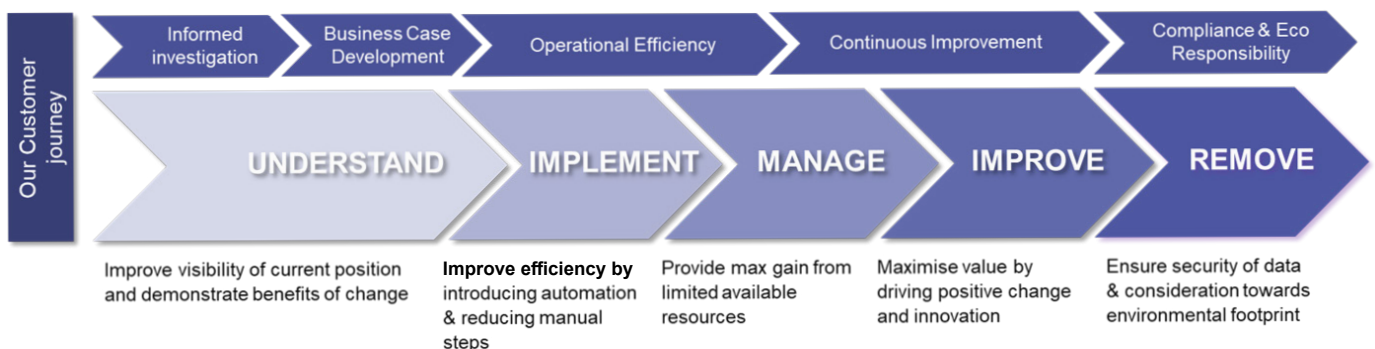
Here are some of the positive outcomes associated with implementing an effective Digital Workspace solution with Xeretec, across an operational, commercial and experience perspective:



XERETEC DIGITAL WORKSPACE IT, REFOCUSSED FOR CHANGE

OUR APPROACH

Our approach is to work with you from inception of investigation of current state and suggested areas of improvements, through to the end-of-life cycle management and refresh. For us the start of the journey is part of a long, multi-year relationship to give you lifetime value from our partnership.



UNDERSTAND

We work with you to better understand the real demands that your users place on their technology and provide options to track the patterns of experience with your current community. This gives you an analysis of whether a user's work pattern is being met by their specification of technology now and in the future, and an exploration of the resource impact desktop and mobile computing is having on support.

We can also assist with the development of a roadmap of options and user persona matching that could help deliver real measurable impacts. We also work hard to understand the customer financial models and offer options for capital budget lowering with options for Device as a Service (pay monthly) solutions.



PERSONAS

User personas allow you to map Digital Workspace solution recommendations to user requirements and needs. Rather than matching equipment to job levels or structures, this puts the right levels of specification to match the real time demands placed by end-users on their technology to be the most productive in their day-to-day roles.



Behaviour
Technology
Performance
Ideal for

Hybrid working and always on the go
 Dockable, lightweight, compact & premium
 Use of SaaS apps, multi-tasking, communication
 Management & customer facing

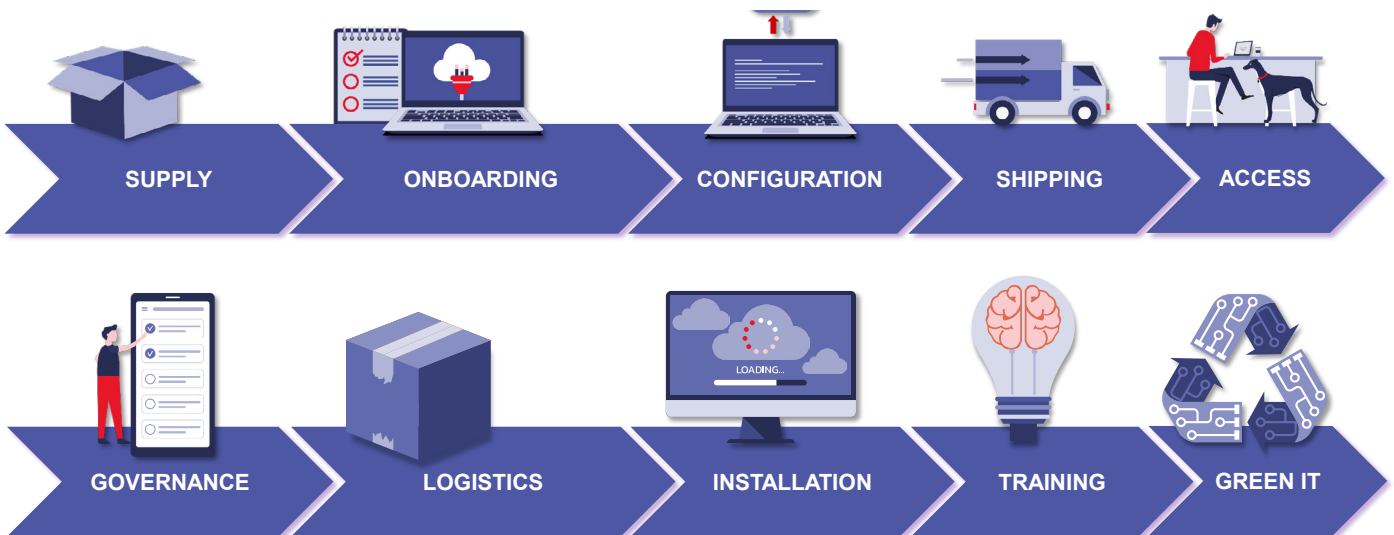
Example user persona

TECHNOLOGY MATCHES AND CHOICES

We work with the world's leading providers and help customers understand the right sized fit based on your criteria and priorities, with "beyond manufacturer" guidance via our navigation maps and "Value ladders". This simplifies range choice and alternatives, best practice, options and recommendations.

IMPLEMENT

Our optional services complement your IT team to deliver greater breadth of on demand resources to fit your needs and priorities as an extension to your operation.



MANAGE

Accelerate your move away from manual and reactive support to improve uptime, productivity, and user satisfaction. Leverage the valuable insight we provide to better understand your IT issues and optimise the work of your existing IT team. Protect your investment with full term warranty and onsite break-fix support with the knowledge that our analysts and engineers have experience in some of the most challenging environments and are on-call to support as an extension of your IT team.



IMPROVE

Moving away from the limitations of the traditional reactive IT support model we utilise innovative technology to understand real-time analytics, user sentiment and automated remediation that can be used to help IT better engage & empower users, while dramatically reducing downtime & issues.

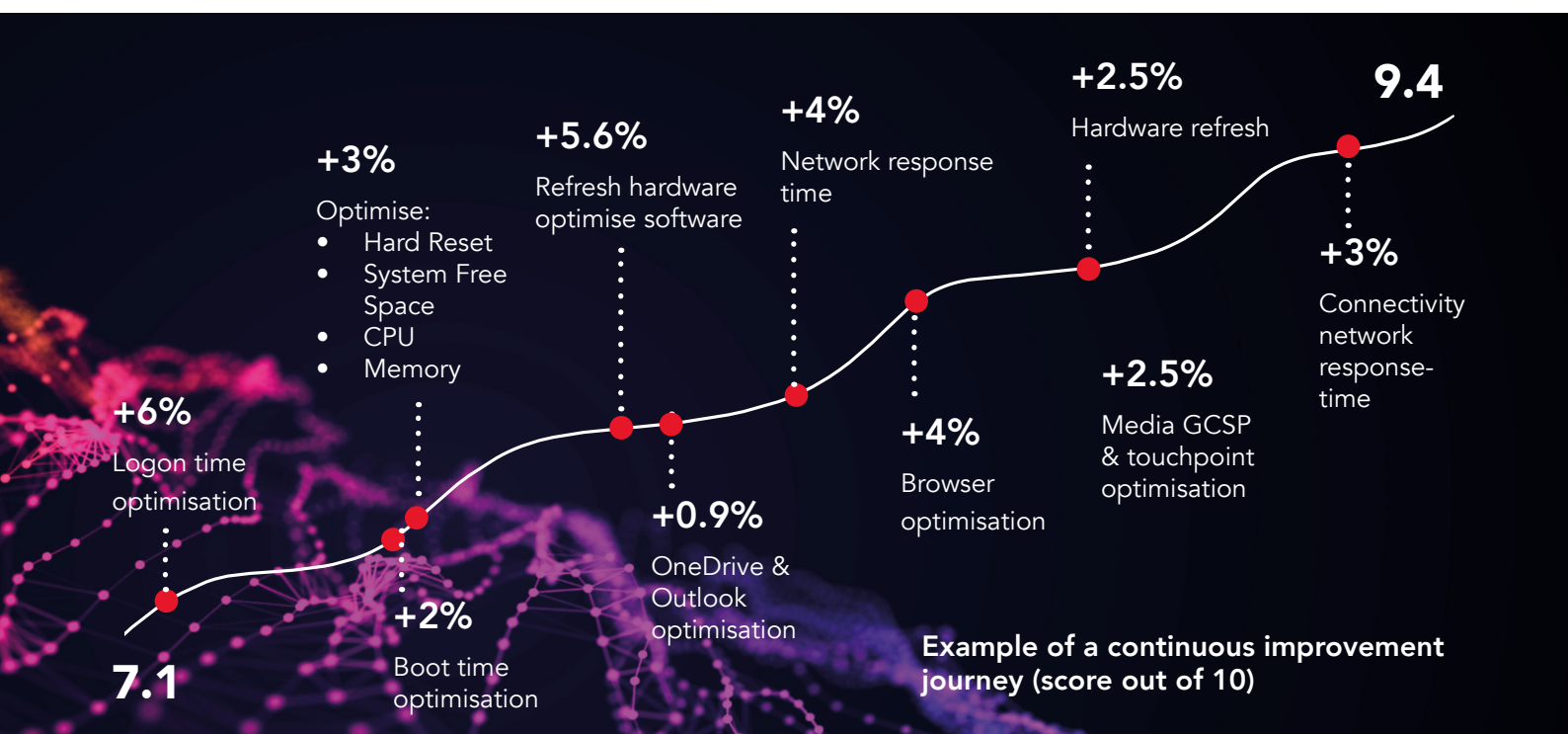
Good Experience

Average Experience

Frustrating Experience



Our continuous Improvement programme is designed to work in partnership with your IT team to deliver tangible and targeted improvements, repeatedly. This enables you to measure change, justify investment both proactively and retrospectively, and make better informed decisions.

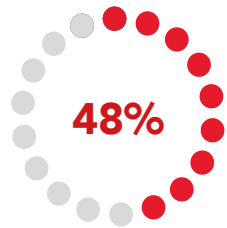


REMOVE

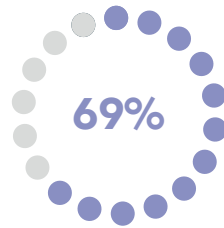
We work with customers to recycle, resell or repurpose older technology assets, providing a circular computing solution with substantial financial, logistical, ethical and environmental benefits. Our customers enjoy closed loop carbon reduction certifications that they can use to demonstrate good practice as a sustainable corporate citizen.

**50M
TONS**

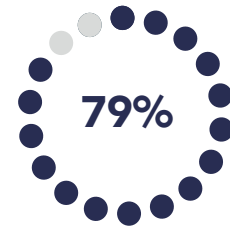
**of environmental
e-waste
estimated
to be create
this year**



of companies are highly regulated and must report on environmental impacts



have an IT environmental sustainability strategy



have an environmental sustainability strategy



XERETEC DIGITAL WORKSPACE CASE STUDIES

"HP and Xeretec believe in innovation and create incredible technology solutions which are helping us achieve our transformation goals. The digital design services we offer our clients are a direct result of our relationship with HP and Xeretec."

Robert Murray
Chief Design Architect



"It [Xeretec DaaS] really has a positive effect on patient care particularly in an outpatient environment where the clinician has more time to speak to the patient directly rather than having to wait for their IT equipment to respond."

Andy Carruthers
Chief Technology Officer



"Before we bought DaaS kit into Apetito, Nextthink showed our user experience score as 3/10. Since moving to our DaaS model it has gone up to nearly 8/10. To anyone looking at the solution we have invested in, I would 100% recommend you speak to them"

Mike Calverley
Senior IT Infrastructure & Operations Manager



XERETEC **ABOUT US**

Xeretec's journey began in 1991 as a business employing 15 people. Through a powerful combination of organic growth and acquisition, the company now employs nearly 200 people in 9 offices across the UK and Ireland. Our strong customer-focused culture, partnerships and in-house talent enable us to take our clients on their own journey to greater agility and workplace productivity by providing the very best in IT technology.

We have a 30-year history of delivering contract and lifecycle services for customers that range from Global Household brands across the World to family run businesses in the local community. Our focus is on delivering a complete technology experience designed to provide tangible business benefits, no matter how big or small you are.

We were named as one of the Top 1000 companies to inspire Britain and Europe by the London Stock Exchange and we rank in the Top 1.5% of all IT providers in the UK & Ireland. We're proud to be privately owned, and our flat management structure ensures you have access to key stakeholder and decision makers.

Our carefully selected Vendor Partners lead their fields in their respective markets, where we rank as Top Tier providers at Platinum Level, including with HP and Xerox.



WANT TO LEARN MORE? **GET IN TOUCH**

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