

XERETEC **DEVICE AS A SERVICE (DAAS)**

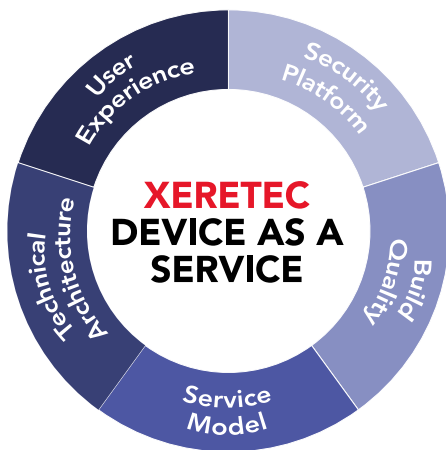
Gain greater value from your technology

DEVICE AS A SERVICE

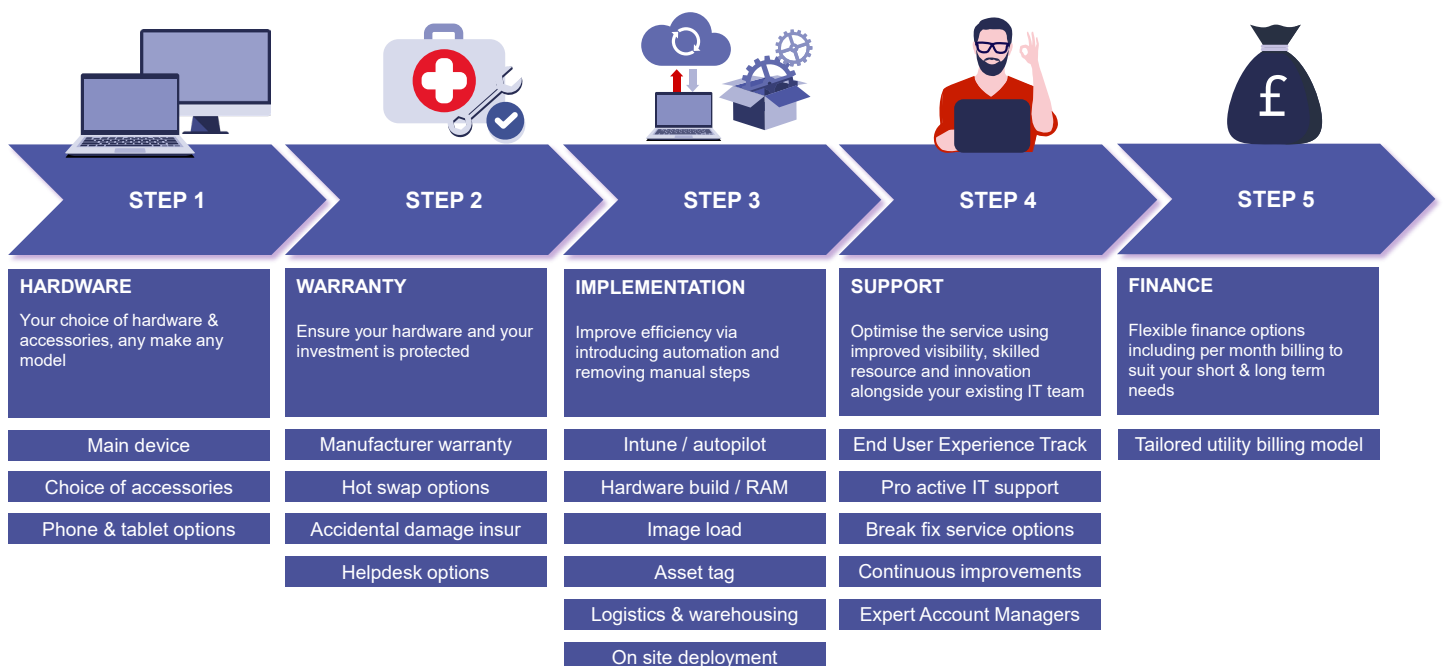
A SIMPLE SOLUTION TO OPTIMISE YOUR IT RESOURCES

WHAT IS DAAS?

DaaS by Xeretec is a revolutionary way for you to procure your IT. Empower your workforce with the latest in technology and up to date security, without the upfront capital outlay and with the burden of configuration and service managed by us. Combined with powerful analytics to gain insights into usage patterns, DaaS by Xeretec frees you up to focus on the IT projects important to your business.



It removes the complexity of PC specification, configuration and IT services, offering options to complement and augment your team's capabilities if needed. Using a simple, standardised approach to technology and support, we focus on making it easy to understand and deliver. Our approach ensures a set of minimum standards across the 5 key areas shown below. We provide customers with the unique ability to intuitively build a custom DaaS bundle to meet with their specific requirements, whilst maintaining these key values at all times.



We offer a full range of services for each stage of technology deployments, providing itemised optional light touch increases to your capabilities, through to full project management and complete on-site roll-out capabilities to deliver scale and velocity if and when required. And we embrace the latest modern management techniques for true plug and play, trouble-free engagements.

WHY DAAS?

POSITIVE OUTCOMES

Xeretec strive to help organisations achieve greater success through the clever use of technology and IT services. We work closely with you to help deliver positive business outcomes by addressing five common focus areas:



COST

25% average total cost of ownership savings, substantial capital budget reductions and improved budget predictability



RISK

Improve visibility of equipment and data, regardless of user location, and enhance compliance with improved access and standards control.



EXPERIENCE

Proactively identify user challenges and optimise performance across varied hardware, network and application conditions



PRODUCTIVITY

Proactively identify user challenges and optimise performance so creating a more compelling personal IT solution for the next generation of tech-savvy employees. Understand, measure and demonstrate continuous improvement

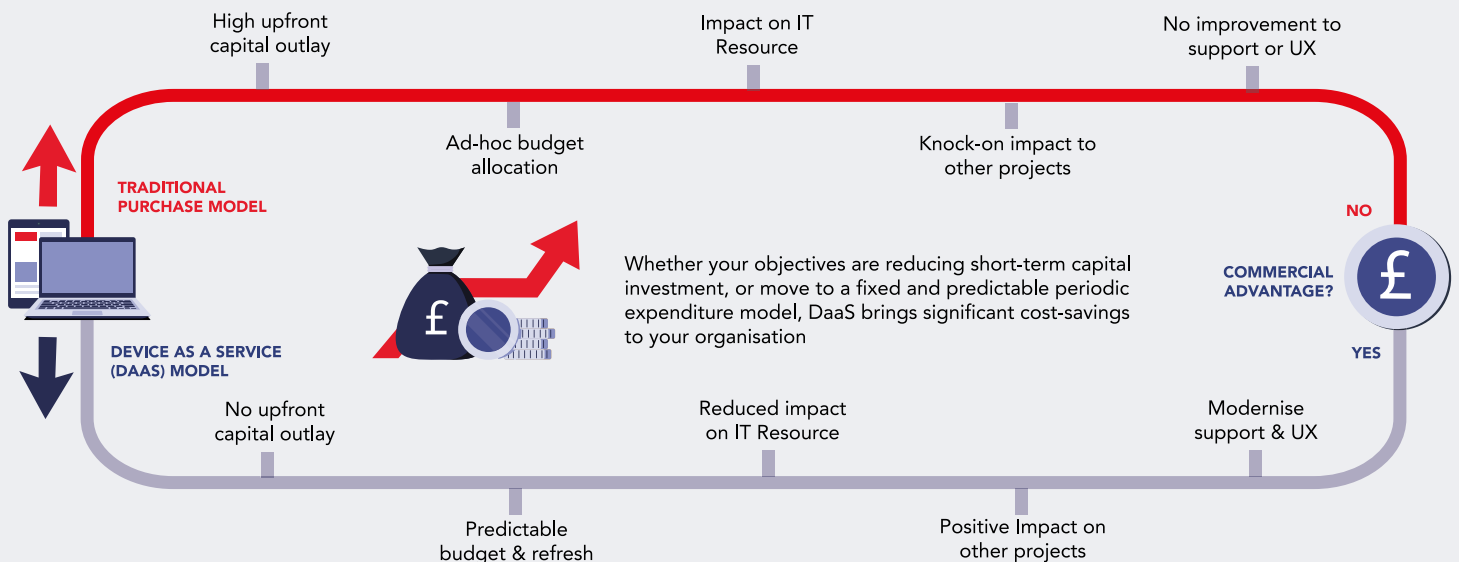


ENVIRONMENT

Reduce electronic waste going to landfill. In 2018 89% of products collected by us were remarketed, and only 11% recycled. DaaS devices and your legacy technology gain a longer life.

DAAS VS TRADITIONAL PURCHASE

Customers embracing the flexibility of DaaS are able to improve their IT impact on the business and find new ways to deliver the right-sized estate without the traditional constraint of tight budget limitations and piece-meal refresh approaches.



XERETEC DAAS CASE STUDIES

"Since working with Xeretec we have made significant cost savings by moving to a DaaS model. Before we bought DaaS kit into Apetito, Nextthink showed our user experience score as 3.4/10. Since moving to our DaaS model it has gone up to nearly 8. To anyone looking at the solution we have invested in, I would 100% recommend you speak to them"

Mike Calverley,
Senior IT Infrastructure & Operations Manager

apetito

"Device as a Service allows us to smooth the finance over the years of the contract rather than having a spike in investment every time we need to refresh equipment across the Trust."

Andy Carruthers,
CTO

NHS University
Hospitals of Leicester
NHS Trust

WHY CHOOSE DAAS BY XERETEC?

We are a privately-owned business, not a manufacturer or OEM. We are independent, flexible and agile, and focus on what is right for your organisation. At our heart we are a service organisation with the experience and infrastructure to help fully maximise the benefits of implementing a DaaS strategy.

We partner with the leading vendor providers to provide access to the latest technology and security, and have long-term established relationships across a diverse range of sectors and businesses.

BOOK A DEMO

To find out more and to arrange a free demonstration of how DaaS could help your organisation, please contact us at marketing@xeretec.co.uk





XERETEC **ABOUT US**

We have a 30-year history of delivering contract and lifecycle services for customers that range from Global Household brands across the World to family run businesses in the local community. Our focus is on delivering a complete technology experience designed to provide tangible business benefits, no matter how big or small you are.

Our selection process handpicks a range of solutions and service options in addition to offering off the shelf technology products. We provide bespoke solutions addressing digital workspace and communications, through to process automation.

WANT TO LEARN MORE? **GET IN TOUCH**

Tel: 0800 074 8136
Email: info@xeretec.co.uk

