

# CONSOLIDATING OUR NETWORK SECURITY

*"The defining feature that made Cato stand out from others in the market is the combination of network management and security into a single platform"*

**Jon McNamara, IT Manager, Xeretec**

## DRIVERS FOR CHANGE

As Xeretec moved their applications to the cloud, the reliability of the WAN infrastructure became paramount. The existing firewall and VPN solution worked with a perimeter based approach and forced rigid routing of network traffic through multiple disparate and on-premise appliances.

Therefore Xeretec were facing the following challenges:

- High connectivity costs
- An inconsistent and slow security experience for users
- A lack of visibility into troubleshooting and effective reporting
- Communications over Teams became unfeasible with no reliable way for voice traffic to be transported
- An inability to secure remote workers and mobile users, which was essential following the move to hybrid working
- Independent configuration of firewalls at multiple sites was creating laborious, complex and time consuming management for IT

## HELLO 'SASE'

An emerging category coined by Gartner as Secure Access Service Edge (SASE), appeared to alleviate Xeretec's challenges.

Cato enabled Xeretec to consolidate all the enterprise network elements including branch locations, the mobile workforce and physical or cloud datacentres, into a securely managed SD-WAN service.

## ABOUT XERETEC

- 175+ employees
- 10 offices across the UK & IRL
- Migrated to cloud services



- Map of Xeretec's office locations

## SOLUTION





## POSITIVE OUTCOMES



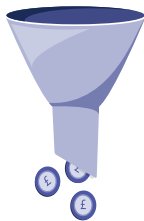
### COST

The ability to displace MPLS (multi-protocol label switching) and traditional point solutions such as firewalls or VPN's means less hardware is required on-premises. Cato Sockets are much more affordable and replacements are provided when required at no extra cost.



### RISK

All WAN and internet traffic is now protected by a comprehensive suite of security services whilst being continuously updated and managed by dedicated security experts. As the cloud datacentres and mobile users are integrated into the business network, remote access is now fully secure from anywhere.



### PRODUCTIVITY

Due to the central management of the Cato solution, IT's overhead is reduced, and their response capabilities are streamlined. As a single solution that integrates a SIEM logging tool and holistic reporting, IT can review network stability across the board and adjust as required.



### EXPERIENCE

All users, regardless of location now get the benefit of the Cato configuration and bandwidth optimisation. This results in improved connectivity to on-premises and cloud applications, that is SLA backed with built in redundancy. Should an issue occur with one of the local Cato PoP's (Point of Presence), users are directed to connect via the next available one in their region, minimising disruption and improving user experience.

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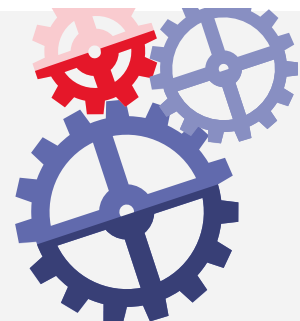
“We see continuous improvements to the Cato Cloud platform and service included within the subscription cost. There are also new feature licences which can be enabled across the network with the flick of a switch and without deploying any new hardware – it is a game changer!”

- Jon McNamara, IT Manager, Xeretec

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## ADDITIONAL FEATURES AT THE FLICK OF A SWITCH

Cato are constantly releasing new features that can be deployed across all integrated elements of the network and displace siloed, legacy technology. For example, Xeretec are exploring the addition of the new DLP capability which scans all network traffic for sensitive files and data, preventing it from leaving the business.





## **XERETEC** **ABOUT US**

We have a 30-year history of delivering contract and lifecycle services for customers that range from Global Household brands across the World to family run businesses in the local community. Our focus is on delivering a complete technology experience designed to provide tangible business benefits, no matter how big or small you are.

Our selection process handpicks a range of solutions and service options in addition to offering off the shelf technology products. We provide bespoke solutions addressing digital workspace and communications, through to process automation.

## **WANT TO LEARN MORE?** **GET IN TOUCH**

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